

# POSTAL NEWS

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## **1. SteelCloud Awarded Contract by U.S. Postal Service**

April 23, 2008: 08:30 AM EST

SteelCloud, Inc. (NASDAQ: SCLD), a manufacturer of embedded integrated computing systems for the industrial automation marketplace ("SteelCloud"), announced today that it has received a contract from the United States Postal Service Engineering Department for SteelCloud specialized servers. These are integrated servers using SteelCloud's patent pending chassis which will be utilized in postal sorting facilities nationwide in support of the Automated Parcel Processing Systems ("APPS"). SteelCloud will manufacture the computers, integrate all components into specialized packaging, and provide fulfillment logistics to all of the APPS sorting facilities. The specialized servers will be delivered during the third quarter of 2008.

"We are proud to have once again been selected by the United States Postal Service for this important program and appreciate the confidence they have in our ability to provide quality products," said Bob Frick, SteelCloud's President and CEO. "With a current installed base of over 27,000 SteelCloud mail-automation servers, and with the addition of this new contract, it is clear that the U.S. Postal Service appreciates the long term value that SteelCloud solutions bring to their programs. A key factor in our success has been our engineering innovation and fulfillment capabilities and the U.S. Postal Service's order validates their support of this achievement."

### About SteelCloud

SteelCloud is an engineering and manufacturing integrator specializing in network centric and embedded computing solutions for the federal government and independent software vendors. SteelCloud designs and manufactures specialized

servers and appliances for federal integrators, software vendors and volume users. For both the government and commercial markets SteelCloud delivers integration services and software focused on service desk, risk management and network management solutions. SteelCloud's ISO 9001:2000 certified Quality Management System provides procedures for continuous quality improvement in all aspects of its business. Over its nearly 20-year history, SteelCloud has won numerous awards for technical excellence and customer satisfaction. SteelCloud can be reached at 703-674-5500. Additional information is available at [www.steelcloud.com](http://www.steelcloud.com).

"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: Except for historical information, all of the statements, expectations and assumptions contained in the foregoing are forward looking statements that involve a number of risks and uncertainties. It is possible that the assumptions made by management are not necessarily the most likely and may not materialize. In addition, other important factors that could cause actual results to differ materially include the following: business conditions and the amount of growth in the computer industry and general economy; competitive factors; ability to attract and retain personnel, including key sales and management personnel; the price of SteelCloud's stock; and the risk factors set forth from time to time in SteelCloud's SEC reports, including but not limited to its annual report on Form 10-K and its quarterly reports on Forms 10-Q; and any reports on Form 8K. SteelCloud takes no obligation to update or correct forward-looking statements.

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## **2. Postal III a Major Force at Moscow's KRI Conference**

By: César A. Berardini - "Cesar"  
Apr. 23rd, 2008 5:02 am

POSTAL III a Major Force at Moscow's KRI Conference and Gameland Awards

Tucson, AZ: With Russia's top game conference and its leading awards show scheduled to occur simultaneously in mid-April, Running With Scissors' CEO Vince Desi and Marketing Moyel MikeJ wasted no time boarding a jet and getting drunk as they sped to one of gaming's fastest-growing international hotspots.

"Russia is the new America, and Moscow is the new New York, I love coming here," enthused Comrade Desi said upon arriving in the former Soviet Union. "The people here are fantastic and the Russian gamers are like groupies at a rock concert. Thank God I don't look like Elton John."

The KRI Conference, now in its sixth year, is the Russian equivalent of the GDC, complete with awards, deal signings and surprise announcements. The conference ran from April 18-20 at Moscow's Kosmos Hotel, where POSTAL III (updated since GDC) was displayed running on the Xbox 360 and a special lecture centered on POSTAL III's simultaneous development in America and Russia was a highlight of the event.

"There's so much unique about the POSTAL-series, we feel it is our duty to bring POSTAL III to the next level," vowed producer Andrew Belkin of Akella-TrashMasters, which is co-developing the project with Running With Scissors. "Not an ocean, a continent, 11 time zones or language barriers can stop us from being truly united and dedicated to the big goal —making the best POSTAL game ever," Belkin promised.

Meanwhile, the 2008 Gameland Awards celebrated its fourth anniversary as the gold standard in Russian video and computer game awards at the Club Leningrad on April 19th. The awards honor both Russian and foreign game developers based on gamer polls.

The 2008 GLA's, which are broadcast on the MTV-Russia and Gameland TV, included Vince Desi presenting the nominees for Best Russian Game of the Year and Mike J announcing the Best Xbox 360 Game nominees.

For more information on the upcoming POSTAL Movie, Postal games and gear, as well as updates on the development of POSTAL III visit our new expanded site [www.gopostal.com](http://www.gopostal.com) and be sure to visit [PostalNation.net](http://PostalNation.net) for in-depth coverage of the RWS scene.

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### **3. Meetings planned with postal staff**

Published Date: 23 April 2008

By Staff reporter

MOYLE councillors have agreed to meet with Post Office staff in the area affected by proposed closures.

The Council will also write to the Post Office asking them to consider "one stop shops" where postal facilities are incorporated with other premises.

Cllr Cara McShane (Sinn Fein) brought forward a motion which said: "That Moyle Council, realising that Post Offices, and in particular rural post offices, provide a vital service for sections of the community, and that current changes proposed will particularly impact on those who are most vulnerable and disadvantaged, encourages all to ensure that their voices are heard during the consultation period."

Closures are proposed at Quay Road in Ballycastle, Ballyvoy, Dunseverick and Ballintoy.

Cllr Willie Graham (Ulster Unionist) said when a post office closed at Liscolman it took four months for a postbox to be put up.

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#### **4. Azerbaijan's Cooperation with Universal Postal Union is Excellent: Interview with UPU Head**

26.04.08 10:45

Azerbaijan, Baku, 25 April / corr Trend Capital S.Babayeva / Trend Capital's exclusive interview with Edouard Dayan, the Director General of the UPU International Bureau.

Question: What is your assessment of Azerbaijan's activity as a UPU member?

Answer: Azerbaijan is a fairly recent member of the UPU – it only joined the Union on 1 April 1993. Despite this, it is one of the most active countries of the Commonwealth of Independent States. It is a member of the UPU Council of Administration elected by the Bucharest Congress, and plays an active part in its work. It also belongs to the EMS Cooperative and to the UPU Telematics Cooperative. At regional level, Azerbaijan is a member of several postal organizations: the Regional Commonwealth in the Field of Communication (RCC), which comprises 12 CIS countries, the European Committee for Postal Regulation (CERP) and the Postal Union of EurAsia. In spring 2005, I was able to attend the meeting in Baku of Ministers of Posts and Telecommunications of RCC member countries, where I took the opportunity to meet with representatives of your country's postal sector.

Question : How do you rate Azerbaijan's chances in the Administrative Council elections at the UPU Congress?

Answer: At the Council of Administration session early this year, Mr. Mamedov Iltimas Akmed Ogly, Vice-Minister of Communications and Information Technology, accompanied by Mr. Elchin Amirbayov, Ambassador Extraordinary and Plenipotentiary of Azerbaijan in Switzerland, attended the official opening of the philatelic exhibition of postage stamps issued by Azerbaijan. At this event, they also announced Azerbaijan's decision to stand for election to the Council of Administration and the Postal Operations Council at the beginning of May 2008, during the 24th Universal Postal Congress in Geneva. As you will understand, however, it is difficult for me to take a position on your country's candidacy.

Question: How do you see the prospects for the development of cooperation between the UPU and Azerbaijan's Ministry of Communication and Information Technologies?

Answer: As I mentioned earlier, cooperation between the UPU and the Ministry of Communication and Information Technologies has been excellent since my meeting in May 2005 with your Minister, Professor Ali Abbassov. I should also like to

emphasize the particularly important role played in negotiating, and, more recently, implementing the World Bank project for the development of financial services. The main aim of the Azerbaijan Financial Services Development Project is to implement two government strategies: poverty reduction, and the creation of a national payment system based on the postal network. The project aims to offer the country's population a full range of postal and non-postal financial services by making use of the biggest national physical network – the post office network. Apart from the financial services, there will be improvements in the areas of access to the basic business infrastructure and the delivery of government services.

The UPU, which considers the development of the worldwide financial services network to be one of its main priorities, is willing to provide the Ministry with the advice and assistance needed to make this project a success.

Question: Which projects and joint programmes will your organization and Azerbaijan be able to carry out in the near future? What assistance can the UPU give Azerbaijan, in case of need?

Answer: In November 2006, Azerbaijan benefited from a visit by the UPU to promote an integrated postal reform and development plan (IPDP) mission. The IPDP is a reform and development plan prepared by the UPU in close cooperation with experts from the beneficiary country. It is based on a study of the economic and commercial environment of the postal services, the legal and regulatory framework, and the market of the beneficiary country. The IPDP also takes into account Universal Postal Convention obligations, particularly the universal postal service. In the IPDP, the government also identifies and sets itself long-term objectives, undertaking to achieve them as part of a postal sector reform programme. This strategic document was sent in January 2007 to Mr. Artur Tahir Rasizada, Prime Minister, to Mr. Abbasov, Minister of Communications and Information Technologies, to the Director General of Azerpost, and to the UNDP and the World Bank country offices in Baku. According to my information, the government has decided to allocate about 350,000 USD to the project identified in the IPDP, which is aimed at universal postal service improvement and development, namely through the improvement of the countrywide postal network (creation of new post offices).

For the coming years, it is therefore very important to ensure that the priority projects identified in the IPDP are implemented.

Question: What action can you recommend Azerbaijan to take to ensure the successful development of its postal infrastructure? What shortcomings must be addressed in order to accelerate postal development in Azerbaijan?

Answer: As I have already indicated, the IPDP document provides a sound analysis of the current situation of the sector and the designated national operator (Azerpost), and identifies areas for subsequent development:

improvement of universal postal service provision;

thorough knowledge of the national postal market and adaptation of the range of services to the needs of the market;

strengthening of postal regulation;

development of Azerpost's financial management.

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## **5. Postal strike hits Amsterdam**

Friday 25 April 2008

TNT postal workers in Amsterdam go on strike today in the latest of a series of industrial actions in support of their demand for a 3.5% increase in wages, reports ANP news service.

Post will not be delivered in the capital and there will be no collections from the city's post boxes.

On Wednesday TNT workers went on strike in The Hague and next Tuesday it will be the turn of Rotterdam. A nationwide strike is planned for May 27.

TNT has offered a rise of 1.5% from April this year and another 1.5% from January 2009.

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## **6. Congress Considers Requiring Charities to File Fund-Raising Details With Postal Service**

By Elizabeth Schwinn  
Posted on Thursday April 24, 2008

Washington

Lawmakers who want to discourage charities from spending most of the money they bring in on fund-raising costs are considering introducing legislation to require nonprofit groups to post information for donors to a Postal Service Web site, including the ratio of their fund-raising costs to program spending.

During a House subcommittee hearing today on an obscure postal rule, Rep. Danny K. Davis — chairman of the House Subcommittee on the Federal Workforce, Postal Service, and the District of Columbia — pointed out that under current law nonprofit organizations are not required to disclose much information to their donors. A central database with information on all charities would provide potential donors with the information they would need to make informed decisions on which charities to support, he said.

Rep. Henry Waxman, a California Democrat who oversaw recent hearings on veterans charities as chairman of the House Committee on Oversight and Government Reform, agreed.

Mr. Waxman cited the case of Roger Chapin, founder of Help Hospitalized Veterans, a Winchester, Calif., charity that the committee found spent \$500,000 on salaries for Mr. Chapin and his wife, and \$444,600 for a Northern Virginia condominium used by the couple.

“Donors don’t know where to get the information about these charities,” Mr. Waxman said. “They don’t know that Mr. Chapin’s organization spent only 25 cents per dollar on programs, with the rest going to fund-raising.”

Mr. Chapin has denied any wrongdoing, and said that he depended on professional companies that charge high fees to solicit donations.

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## **7. Postal Worker Finds \$2,300 In Envelope**

POSTED: 12:40 pm EDT April 24, 2008

UPDATED: 1:03 pm EDT April 24, 2008

CLEVELAND -- A local postal worker found an envelope with checks and cash inside while dumping mail from a mail box collection bin Wednesday evening.

The worker turned the envelope into her supervisor, who was able to contact the owner.

The owner accidentally dropped the envelope in the postal collection box instead of the bank's deposit box.

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## **8. Sri Lanka Postal Department to offer international money transfer services**

Thursday, April 24, 2008, 17:21 GMT, ColomboPage News Desk, Sri Lanka.

Apr 24, Colombo: Sri Lanka Postal Department is planning to set up an international money transfer service in collaboration with Western Union to enhance the foreign currency inflow to the country.

A proposal in this regard submitted by the Minister of Posts and Telecommunications, Mahinda Wijesekara received the Cabinet approval today. Under the agreement Western Union will be investing in the infrastructural development of the Postal Department to enable Post Offices to act as money transfer agents. Postal employees will be trained on new info-tech such as computers and internet usage to carry out the new services.

Department of Posts will receive 25% of the revenues generated from the transactions done through the post offices. Sri Lankan government hopes to curb terrorist financing through the new measure.

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